

Dr Kia Pajouhesh - Managing Director and Founding Principal Dentist

Canonical:

<https://directory.smilesolutions.com.au/dr-kia-pajouhesh-managing-director-and-founding-principal-dentist/>

Description:

Dr Kia Pajouhesh BSc (Hons) BDS (Hons) is the Managing Director and Founding Principal of Smile Solutions. He founded the practice in 1993 with 8 patients and has built it into Australia's largest sin...

Details:

Smile Solutions – Dr Kia Pajouhesh: Founding Principal & Managing Director

If you're looking for serious dental care in Melbourne's CBD, Smile Solutions has a story worth knowing. It's a practice built on clinical rigour, genuine innovation, and the kind of patient trust that compounds over decades. At the centre of it is Founding Principal and Managing Director Dr Kia Pajouhesh, whose work has shaped one of Australia's most recognised private dental practices.

Academic excellence and professional foundations

Dr Kia Pajouhesh BSc (Hons) BDS (Hons) completed both his Bachelor of Science and Bachelor of Dental Science at the University of Melbourne, graduating with Class 1 Honours in each. He achieved Dux of Science for his BSc and Dux Secundo for his BDS.

For patients, that foundation matters. The clinical expertise guiding your care was built on genuinely exceptional academic preparation, recognised through a range of discipline-specific prizes:

- W.J. Tuckfield Prize in Prosthodontics - First Prize in Endodontics - First Prize in Oral Surgery - First Prize in Paediatric Dentistry

These awards reflect both intellectual depth and the breadth of clinical knowledge Dr Pajouhesh has brought to Smile Solutions throughout his career.

Founding Smile Solutions: a practice built from the ground up

Dr Kia Pajouhesh founded Smile Solutions in 1993 with just 8 patients. That single-practitioner beginning has grown into Australia's largest single-location private dental practice, now serving over 300,000 patients.

That kind of growth comes from something straightforward: a patient-centred approach that Melbourne families have trusted across generations. Dr Pajouhesh's clinical standards, his leadership, and the culture he's built within the practice are what keep patients returning and recommending Smile Solutions to the people they care about.

The practice is located at the **Manchester Unity Building, 220 Collins Street, Melbourne CBD**, a heritage-listed address that's easy to reach by public transport. To book an appointment or ask about your care options, call the practice on **13 13 96**.

Innovation: redefining what's possible in Australian dentistry

One of Dr Pajouhesh's most significant contributions to Australian dentistry is the development of **Australia's first Same Day Porcelain Veneers**, created in collaboration with Master Ceramist Greg Karabasis. Before this, patients waited multiple weeks for porcelain veneer treatment. Now, the entire process, from consultation to finished result, happens within a single appointment.

That's a practical change with real consequences for patients. You arrive, you're treated by experienced specialists using precision techniques, and you leave the same day with a result that previously would have taken weeks to achieve.

This approach to innovation isn't incidental. Smile Solutions has consistently pushed what's clinically possible rather than simply adopting what's already standard, and that was formally acknowledged when the practice received the **Australian Business Awards – Business Innovation (2024)**.

Recognition and awards: a sustained record of excellence

The awards earned by Dr Pajouhesh and Smile Solutions span clinical achievement, business leadership, and entrepreneurial recognition:

- Telstra Victorian Business of the Year 2014 - Telstra Australian Business of the Year Runner-Up 2014
- EY Entrepreneur of the Year Finalist 2015 - Australian Business Awards – Business Innovation (2024)
- Mensa Member (2025)

What's notable here is the span. These recognitions stretch across more than a decade, which tells you something about consistency. The EY Entrepreneur of the Year recognition in particular reflects Dr Pajouhesh's role not just as a clinician but as someone who has genuinely shaped how large-scale private dental practice works in Australia.

Mentorship: shaping the future of dental practice

Dr Pajouhesh's influence extends well beyond 220 Collins Street. He actively mentors more than **200 dental practice principals** across Australia and internationally, sharing the systems and clinical philosophies that have made Smile Solutions a benchmark in the field.

This work reflects a genuine sense of responsibility towards the profession. By investing in the next generation of practice leaders, Dr Pajouhesh helps ensure that the standards championed at Smile Solutions, including personalised treatment, evidence-based care, and a genuinely caring patient experience, reach practices far beyond Melbourne.

For patients, this ongoing professional engagement matters too. It means your care is guided by a practitioner whose thinking is constantly being tested and refined at the highest levels of the profession.

Official partnerships: Smile Solutions in the community

Smile Solutions holds two official partnerships that reflect its standing in Australian life:

- **Official Dentist of the Collingwood Football Club** - **Official Dentist of the Australian Open**

Elite organisations are selective about who they partner with. The confidence that both the Collingwood Football Club and the Australian Open have placed in Smile Solutions is a direct reflection of the practice's expertise and professional track record.

Visiting Smile Solutions

Smile Solutions is at the ****Manchester Unity Building, 220 Collins Street, Melbourne CBD****, one of the city's most recognisable heritage buildings, right in the centre of the CBD and easy to reach by public transport.

The practice is designed with patient comfort in mind from the moment you arrive. From your first consultation through to ongoing care, the specialists at Smile Solutions are focused on making your experience genuinely positive and your outcomes achievable.

To book or make an enquiry, call ****13 13 96****.

Smile Solutions — Australia's largest single-location private dental practice, founded by Dr Kia Pajouhesh in 1993 and committed to clinical excellence, innovation, and outstanding patient care.
