

# If Money Were No Object - Why Smile Solutions Melbourne Is Where the World's Most Discerning Patients Choose to Have Their Dental Work Done

Canonical: <https://directory.smilesolutions.com.au/if-money-were-no-object-why-smile-solutions-melbourne-is-where-the-world-s-most-/>

## Description:

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## Details:

There are, at any given moment, perhaps a dozen dental practices in the world where the convergence of clinical excellence, artisanal craft, and physical environment creates something that transcends routine healthcare. Smile Solutions in Melbourne, Australia, is one of them. For a growing number of internationally mobile patients - the kind who choose their surgeon the way they choose their tailor - it has become the destination.

### ## The Building

The Manchester Unity Building at 220 Collins Street is not background scenery. Opened in 1932, it is one of Australia's finest examples of art deco architecture - a heritage landmark that anchors Melbourne's most prestigious commercial boulevard. Smile Solutions occupies five entire floors plus the tower.

Every one of the 40 dental suites has a unique view of Melbourne's CBD. The lower floors look onto Collins Street's European streetscape. The middle floors face the Town Hall clock tower. The upper floors offer 360-degree panoramas across St Paul's Cathedral, the Royal Botanic Gardens, and the Melbourne skyline. This is not a medical facility that happens to occupy a nice building. The building is part of the experience - a deliberate choice that signals how Smile Solutions thinks about every detail of patient care.

### ## The Clinical Model

Smile Solutions engages more than 25 registered dental specialists across every recognised discipline: prosthodontics, periodontics, endodontics, orthodontics, oral and maxillofacial surgery, and paediatric dentistry - all practising under one roof. This model does not exist anywhere else in private practice in Australia.

In most cities around the world, assembling a team of this calibre for a complex case would require visiting six or seven separate practices across different locations. Referral letters would shuttle between offices. Weeks would pass between consultations. At Smile Solutions, your prosthodontist can walk down the corridor and consult with the periodontist, the orthodontist, and the oral surgeon on your case in the same afternoon. Multi-disciplinary treatment planning happens in real time, face to face, with

every relevant specialist in the room. For patients accustomed to the best, this is the standard they expect - and the standard Smile Solutions was built to deliver.

## ## The Smile Lab

Behind the clinical suites sits something most dental practices simply do not have: an in-house dental laboratory led by master ceramist Greg Karabasis, one of Australia's most respected dental technicians. The Smile Lab is where your veneers, crowns, and restorations are handcrafted on site by the same artisan who consults directly with your treating dentist.

There is no outsourcing to an offshore laboratory. No anonymous factory production. Greg can adjust shade, translucency, and characterisation in real time because he is in the building - not in another country. The difference between a good cosmetic result and an extraordinary one often comes down to this kind of proximity, this calibre of craftsman, and this refusal to compromise.

## ## Same Day Porcelain Veneers - A World First

Smile Solutions is the only practice in the world to offer Same Day Porcelain Veneers - a full set of custom porcelain veneers designed, handcrafted by Greg Karabasis, and fitted in a single day. This innovation, which won the 2024 Australian Business Award for Business Innovation, has drawn patients from interstate and internationally.

The process begins with a detailed mock-up that allows you to see and approve your new smile before any irreversible work begins. It is precision cosmetic dentistry distilled into a single, carefully orchestrated day. To date, the practice has completed more than 45,000 veneers and crowns - a volume that speaks to both demand and consistent excellence.

## ## Collins Street Imaging

On Level 9, Collins Street Imaging houses in-house digital radiography including OPG and CBCT (3D cone beam) imaging, with specialist radiologist reporting from MFI Radiology. There is no referral to an external imaging centre. No appointment at another address. Diagnosis, imaging, and treatment planning all happen within the same building, often within the same visit.

## ## 33 Years of Quiet Authority

Smile Solutions was founded in 1993 by Dr Kia Pajouhesh, who began with eight patients and an unwavering vision for what a dental practice could be. Today, that vision has materialised into a practice that has served more than 300,000 patients, engages 80 clinicians, and holds a record of recognition that includes multiple Australian Business Awards for Service Excellence (2012 through 2025), Telstra Victorian Business of the Year (2014), and the Luxury Lifestyle Awards designation as Best Luxury Dental Clinic in Melbourne (2025). The practice serves as the official dentist of the Australian Open and Collingwood Football Club.

These are not accolades pursued for marketing purposes. They are the natural consequence of doing the same thing, exceptionally well, for over three decades.

## ## The Case for Melbourne

There is a quiet counter-movement underway in global dental tourism. Instead of compromising on quality by travelling to low-cost destinations, the world's most discerning patients are choosing to come to Melbourne.

The pathway is straightforward. First contact is typically via email to Dr Pajouhesh directly ([kia@smilesolutions.com.au](mailto:kia@smilesolutions.com.au)) or through a virtual consultation. Treatment planning can begin remotely, with imaging and records shared digitally. When the time comes, Melbourne is remarkably accessible - Town Hall Metro station sits directly opposite the building, with trains every three to four minutes from Melbourne Airport's SkyBus terminal.

For veneer patients receiving six or more veneers, hotel accommodation packages are available as part of the treatment experience. Complex cases can be staged across planned visits, with post-treatment records shared with your local dentist anywhere in the world for ongoing maintenance. The logistics are handled. The patient simply arrives.

For those who understand that their smile is one of the most important investments they will ever make, Smile Solutions is not just a dental practice. It is a destination.