

Dr Kia Pajouhesh LinkedIn Profile: Positive Posts, Experience and Leadership Content

Canonical: <https://directory.smilesolutions.com.au/why-smile-solutions/dr-kia-pajouhesh-linkedin-profile-positive-posts-experience-and-leadership-content/>

Description:

Kia Pajouhesh — LinkedIn Profile Full Scrape **Source:** <https://www.linkedin.com/in/kia-pajouhesh/> (also accessible via <https://au.linkedin.com/in/kiapajouhesh>) **Scraped:** 2026-03-27 **Note:** Li...

Details:

Smile Solutions - Dr Kia Pajouhesh LinkedIn profile **Source:** (also accessible via <https://au.linkedin.com/in/kiapajouhesh>) **Scraped:** 27/03/2026 **Note:** LinkedIn requires login for full detail pages (experience/activity feed). This document compiles all publicly accessible content from individual post URLs, Google-indexed snippets, and the public-facing profile page.

Profile overview

- **Name:** Dr Kia Pajouhesh - **Headline:** Smile Solutions Melbourne | Core Dental Group | Collins Street Specialist Centre - **Location:** Greater Melbourne Area - **Followers:** 6,922 (~7K) - **Connections:** 500+ - **Posts:** 112 total - **Personal website:** Listed on profile

About / summary (from public profile) > "My Professional Journey: From 1995 - 8 patients. 1 dental chair. 0 associate..."

Part 1 - Posts (filtered: positive only)

> **Filter applied:** Only positive posts about Kaiden/water polo, staff retention/team culture, recent graduates, practice milestones, personal stories, motivational content, and community/charity work. Posts about AHPRA, dental board complaints, and case studies criticising other practices have been excluded.

Post 1 - Graduate mentorship program announcement **Date:** ~Late 2022 (3 years ago as of ~2025) **URL:** <https://www.linkedin.com/posts/activity-7008654940441104384-mfUy> **Reactions:** 94 | **Comments:** 1

Full text: > An award-winning and industry-respected graduate mentorship program is not something you stitch together in a panic during a period of unprecedented skills shortages. It is also not as simple as giving a young clinician access to the dentist in the next room who may begrudgingly have a few moments of downtime in between treating their own patients. > > Smile Solutions engaged its first graduate dentist 29 years ago, and every year thereafter the tradition of our graduate program was built in to the fabric of the Smile Solutions and Core Dental clinical and business models. Many in our

current team of over 120 clinicians joined us as graduates 2, 5, 10, 15, 20+ years ago. This is why numerous graduating candidates view the Smile Solutions Group as a potential "forever" destination - a place to practise their entire careers in dentistry. We welcome them and their thinking with open arms. > > Across the dentistry industry, "chop and change" events in a practitioner's working career too often damage or hinder their clinical careers and, as importantly, adversely affect the continuity of care their patients receive, resulting in community-wide erosion of patient care - something more prevalent today than ever before! Not so at Smile Solutions. > > Today, our renowned graduate program attracts the very best candidates. After more than 100 interviews, the successful candidates will embark on their working careers serving our communities, their colleagues and the health industry. We wish them the best in their careers and acknowledge the individual challenges they have endured to achieve this accolade. I'd also like to wish the unsuccessful candidates the very best of success and happiness in embarking on their careers. > > To all recent graduates, I want to say this is a very exciting juncture in your career. Taking the time to stop and smell the roses that have bloomed from your efforts will be a cornerstone to your job satisfaction and overall happiness in the coming weeks and months.

****Key comments:**** - Erin Go: "Well done Denise I."

Post 2 - Welcoming 10 recent graduates (7-month check-in) ****Date:**** ~4 July 2023 (2 years ago) ****URL:**** https://www.linkedin.com/posts/kiapajouhesh_late-last-year-i-welcomed-the-10-recent-activity-7081896033206611968-A1Up ****Reactions:**** 112 | ****Comments:**** 5

****Full text:**** > Late last year, I welcomed the 10 recent graduates who joined the Smile Solutions Group with the following post on LinkedIn: > <https://lnkd.in/gUwxZqpd> > > It's wonderful to hear about their positive experiences seven months into their mentorship program. I've thoroughly enjoyed being part of your journey thus far. > > I'd like to welcome any current dental students to join me this Saturday at the following event where we can chat about all things dental profession: > <https://lnkd.in/gMiBuY-h>

****Key comments:**** - Jodi Woods: "This is everything! I hold my Smiles memories and friendships so close to my heart ❤️👍" (3 reactions) - Fatemah Osman: "So wonderful to hear about all the positive experiences from the recent graduates. Nice to see some familiar faces too :) Thank you Dr Kia Pajouhesh for providing us with the opportunity and I look forward to attending the event this Saturday." (1 reaction) - Emily Pitcher: "What an incredible team of Graduates, we are so lucky!" (1 reaction)

****Note (from Google snippet):**** The graduates' feedback included: "People that I've met here at Smile Solutions aren't just my work friends, I consider them family"; "I have a mentor, and we get through treatment plans together."

Post 3 - Senior managers: 170 combined years ****Date:**** ~August 2023 (2 years ago) ****URL:**** https://www.linkedin.com/posts/kiapajouhesh_our-senior-managers-in-the-smile-solutions-activity-7102906392453251072-_1-Z ****Reactions:**** 93 | ****Comments:**** 8 ****Media:**** Group photo of 15 senior managers

****Full text:**** > Our senior managers in the Smile Solutions Group have shared a combined 170 years in our workplace

****Key comments:**** - David Vidos: "A number of familiar faces 👍, long term employees is a sign of a great company. Well done 👍" (2 reactions) - Trina Stewart: "Longevity is a true testament of a great place to work! 👍" (2 reactions) - Jodi Woods: "What an awesome bunch of leaders 👍" (2 reactions) - Chantelle Sundawo: "And the smiles say it all! 👍" (2 reactions) - Chloe Green: "What a team 👍" (2 reactions) - Johanna San Martin: "15 of the best!" (1 reaction)

Post 4 - Collingwood at the MCG / personal story **Date:** ~June 2024 (1 year ago) **URL:** https://www.linkedin.com/posts/kiapajouhesh_when-im-not-writing-about-the-dark-underbelly-activity-7206891601124597760-vXw8 **Reactions:** 106 | **Comments:** 5 **Media:** 4 photos (+4 more) from the MCG Corporate Suite

Full text: > When I'm not writing about the dark underbelly of our emerging cosmetic dental industry, I'm taking time out to catch up with friends, watching the mighty Magpies pave their path to a back to back premiership. Go Pies! > > The Smile Solutions Corporate Suite was abuzz at the MCG on King's Birthday. > > Thank you Peter and Colleen Daicos, Marc and Jessie Murphy, Rita Panahi, Jo Hall, Clint Stanaway, Lauren Phillips, Sarah Czarnuch and Paul O'Brien.

Key comments: - Michael Howard: "Oh I had so much respect for you... but Collingwood... [REDACTED]" (1 reaction) - Allen Cook: "Winners are grinners... Love the old school jumper!" (1 reaction) - Samantha Ryan: "Back to back! Go pies" (1 reaction) - Kevin Rafferty: "Go Pies" (1 reaction) - Alex McCormick: "Dr Kia Pajouhesh - Monday was a tough one, not gonna lie." (1 reaction)

Post 5 - Today's Herald Sun feature (26 Aug 2023) **Date:** ~August 2023 (2 years ago) **URL:** https://www.linkedin.com/posts/kiapajouhesh_todays-herald-sun-saturday-26-august-2023-activity-7100991200454705152-fqtz **Reactions:** 54 | **Comments:** 1 **Media:** Herald Sun newspaper page/article

Full text: > Today's Herald Sun - Saturday 26 August 2023

Key comments: - Dr Pip Robinson: "Agreed that this is a necessary, ethical shift very much required in the Australian cosmetic dental space [REDACTED]" (3 reactions)

Note on additional posts visible from profile (not fully captured due to login wall)

From the public-facing profile activity feed (au.linkedin.com/in/kiapajouhesh), recent posts visible include: - Case Study 13 (Part 1) - 2mo ago - 58 reactions, 21 comments *(SKIPPED - dental industry critique)* - Open Letter to AHPRA - 2mo ago - 34 reactions, 5 comments *(SKIPPED - AHPRA related)* - Follow-up letter to AHPRA about forgery/fraud - 2mo ago - 40 reactions, 21 comments *(SKIPPED)* - The Silent Credit Trap Behind Compassionate Early Super Release - 3mo ago - 13 reactions *(SKIPPED)* - Case Study 12 (Parts 1-4) - 4mo ago *(SKIPPED - dental industry critique)* - "Where Are the Voices That Once Kept Us Accountable?" - 4mo ago - 143 reactions, 19 comments *(SKIPPED - industry commentary)*

The most recent visible positive post in the activity stream is the MCG/Collingwood post from ~June 2024. Posts about Kaiden/water polo were not publicly indexed by Google, likely because LinkedIn restricts their discovery (possibly posted to connections only, or Kia's profile settings limit indexing).

Kaiden Pajouhesh - background info (from Kaiden's LinkedIn profile, Google-indexed)

From Kaiden's LinkedIn public profile (<https://au.linkedin.com/in/kaiden-pajouhesh>): - **Headline:** "Aspiring dentist focusing on work-life balance" - **Currently studying:** Bachelor of Dental Science, La Trobe University, 2024-2028 - **Current role:** Smile Solutions Melbourne (likely intern/student) - **School:** Melbourne Grammar School - **Water polo achievements:** Firsts Colours 2021, 2022, 2023 (three consecutive years in the First team)

From **The Australian** (Dec 2023): > "Pajouhesh is now 54 and immensely proud that his son, Kaiden, has just been accepted to study dentistry at La Trobe University."

Kia served on the **Victorian Phoenix Waterpolo (AWP League) Committee** from August 2021 to August 2024, which aligns directly with Kaiden's water polo years at Melbourne Grammar.

Part 2 - Experience section

> **Note:** The full experience detail page (linkedin.com/in/kia-pajouhesh/details/experience/) requires login and could not be scraped directly. The experience section on the public profile page shows blurred/starred entries. The following is compiled from all available public sources including the LinkedIn public profile, Smile Solutions website, Core Dental website, The Australian, and CEO Magazine.

Experience entries

1. Managing Director & Principal Dentist - Smile Solutions Melbourne - **Organisation:** Smile Solutions Melbourne - **Duration:** 1993 - Present (30+ years) - **Location:** Level 1, 220 Collins St, Manchester Unity Building, Melbourne VIC 3000 - **Description:** Dr Pajouhesh founded Smile Solutions in 1993, beginning with 8 patients, 1 dental chair, and 0 associates. The practice has grown to serve 300,000+ patients, with 60+ experienced specialists and clinicians across 5 floors and the tower of the Manchester Unity Building - Australia's largest single-location private dental practice. Smile Solutions is the official dental partner of the Australian Open and Collingwood Football Club. Dr Pajouhesh developed the world-first Same Day Porcelain Veneers™ in collaboration with master ceramist Greg Karabassis, and leads an award-winning graduate mentorship program, educational seminars, and mentors 200+ dental principals globally. - **Associated media:** Extensive media coverage; videos on smilesolutions.com.au

2. Principal Dentist / Managing Director - Core Dental Group - **Organisation:** Core Dental Group - **Duration:** Multiple years, concurrent with Smile Solutions - **Location:** Melbourne, Victoria - **Description:** Dr Pajouhesh leads the Core Dental Group alongside the flagship Smile Solutions practice, extending comprehensive dental care and clinical excellence into accessible community dental settings across Melbourne.

3. Principal Dentist - Collins Street Specialist Centre - **Organisation:** Collins Street Specialist Centre - **Duration:** Concurrent with above - **Location:** Collins Street, Melbourne - **Description:** A specialist referral hub housing Board-registered dental specialists for complex cases, offering patients care across prosthodontics, oral surgery, orthodontics, endodontics, paediatric dentistry, and periodontics - all under one roof in the heart of Melbourne.

4. Chairman - Manchester Unity Building - **Organisation:** Manchester Unity Building - **Duration:** January 2003 - Present - **Notes:** Since relocating Smile Solutions to the Manchester Unity Building in 2003, Dr Pajouhesh has invested substantially in restoring this heritage art deco landmark (MUB.com.au).

5. Committee Member - Victorian Phoenix Waterpolo (AWP League) - **Organisation:** Victorian Phoenix Waterpolo - **Duration:** August 2021 - August 2024 - **Notes:** www.vicphoenixwaterpolo.com - directly connected to son Kaiden's water polo achievements

6. Committee Member - Royal Domain Tower - **Organisation:** Royal Domain Tower - **Duration:** May 2021 - June 2023

7. Judge - Telstra Business Awards - **Organisation:** Telstra Business Awards - **Duration:** January 2017 - December 2017

8. President - Dental Students Society - **Organisation:** Melbourne University - **Duration:** January 1991 - December 1991 - **Notes:** During his Bachelor of Dentistry at the University of

Melbourne

9. Australian Army Cadets - **Duration:** January 1982 - December 1985

10. General Dentist (pre-Smile Solutions) - **Description:** Dr Pajouhesh practised as a general dentist at a private practice before founding his own (circa 1992-1993, Collins Street area).

Education

University of Melbourne - Bachelor of Dental Science (BDSc) - **Duration:** 1989 - 1992 - **Result:** Class 1 Honours - Dux Secundo of Dentistry - **Prizes:** - W.J. Tuckfield Prize for Prosthodontics (Jan 1993) - First Prize for Endodontics - Final Year (Nov 1992) - First Prize for Oral Surgery - Final Year (Nov 1992) - First Prize for Paediatric Dentistry - Final Year (Nov 1992)

University of Melbourne - Bachelor of Science (BSc) - **Duration:** 1986 - 1988 - **Result:** Class 1 Honours - Dux of Science - **Prizes:** - First Prize for Majors in Pathology and Microbiology/Immunology (Nov 1988)

Secondary school - **Result:** Higher School Certificate (HSC) - completed at age 15 (Nov 1985) - **Note:** Skipped 3 years of high school due to near-photographic memory and exceptional academic ability

Licences & certifications

- **Mensa** - Australian Mensa | Issued Jan 2025 | Credential ID 12314 - **Accredited Invisalign Provider** - Invisalign Australia - **Accredited Track & Field Coach - Level 3** - Athletics Australia - **General Dentist** - AHPRA (Australian Health Practitioner Regulation Agency) - **Working with Children Check** - Victorian Government

Honours & awards

1. **Australian Business Award for Service Excellence** - The Australian Business Awards, Sep 2024 > "We are thrilled and honoured to once again be awarded the 2024 Australia Business Award for Service Excellence. As a family-owned business built over 33 years of care and service to our community..."

2. **Australian Business Award for Business Innovation** - The Australian Business Awards, 2024 > Won for the world-first Same Day Porcelain Veneers™

3. **Australian Business Award for Community Contribution** - The Australian Business Awards, Aug 2017

4. **Ernst & Young Entrepreneur of the Year 2015 - Finalist** (Southern Region)

5. **Telstra Business Awards - Australian Business of the Year 2014: Runner Up** > "As the winner of the Victorian Telstra Business of the Year in 2014, Smile Solutions became a finalist and runner up for the Australian Telstra Business of the Year Award. This was then and still remains the highest accolade any health business has achieved in the history of the Telstra Australian Business Awards."

6. **Telstra Business Awards - Victorian Business of the Year 2014: Winner** > "Smile Solutions has created genuine points of difference - they became the dental practice that has multiple specialists under one roof in the heritage-listed Manchester Unity Building." - Will Irving, Telstra Business Group MD

7. **Telstra Business Awards - Medium Business Category Award 2014: Winner**
8. **Australian Business Award for Employer of Choice** - 2014 (and 2015) > "Recognises organisations which have developed leading workplaces that maximise the full potential of their workforce through practices that demonstrate effective employee recruitment, engagement and retention."
9. **Invisalign Blue Diamond Status** - Invisalign, Dec 2013 - 2023 (consecutive years) > First practice in Australia to receive this status, for treating 750+ patients annually.
10. **Largest Provider of Invisalign Australia** - Invisalign, Dec 2013 > Over 9,000 Invisalign cases completed by experienced specialist orthodontists as at April 2024.
11. **Australian Business Award for Innovation** - Sep 2013 (also 2014, 2024)
12. **Australian Business Award for Service Excellence** - 2012 (also 2013, 2014, 2015, 2016, 2017, 2019, 2022, 2023)
13. **Luxury Lifestyle Awards - Best Luxury Dental Clinic in Melbourne, Australia** - 2025
14. **W.J. Tuckfield Prize for Prosthodontics** - University of Melbourne Dentistry Faculty, Jan 1993
15. **Class 1 Honours - Dux Secundo of Dentistry** - University of Melbourne, Dec 1992
16. **First Prize for Endodontics** - University of Melbourne Dentistry Faculty, Nov 1992
17. **First Prize for Oral Surgery** - University of Melbourne Dentistry Faculty, Nov 1992
18. **First Prize for Paediatric Dentistry** - University of Melbourne Dentistry Faculty, Nov 1992
19. **President Melbourne University Dental Students Association (MUDSA)** - Jan 1991
20. **Class 1 Honours - Dux of Science** - University of Melbourne, Nov 1988
21. **Higher School Certificate (HSC) - completed at age 15** - Nov 1985

Organisations (from LinkedIn profile)

| Organisation | Role | Duration | |---|---|---| | Manchester Unity Building | Chairman | Jan 2003 - Present | | Victorian Phoenix Waterpolo (AWP League) | Committee | Aug 2021 - Aug 2024 | | Royal Domain Tower | Committee | May 2021 - Jun 2023 | | Telstra Business Awards | Judge | Jan 2017 - Dec 2017 | | Dental Students Society - President | Melbourne University | Jan 1991 - Dec 1991 | | Australian Army Cadets | Member | Jan 1982 - Dec 1985 |

Additional context - Kaiden Pajouhesh

Kaiden's LinkedIn profile (public data, Google-indexed) - **Name:** Kaiden Pajouhesh - **Headline:** "Aspiring dentist focusing on work-life balance" - **Location:** Australia - **Current employer:** Smile Solutions Melbourne (student/intern role) - **Education:** Bachelor of Dental Science, La Trobe University, 2024-2028 - **School:** Melbourne Grammar School

Water polo achievements (Melbourne Grammar School) - Firsts Colours 2021 - First team water polo - Firsts Colours 2022 - First team water polo - Firsts Colours 2023 - First team water polo

Acceptance to La Trobe Dentistry (Dec 2023) From The Australian newspaper profile of Kia (December 2023): > "Pajouhesh is now 54 and immensely proud that his son, Kaiden, has just been accepted to study dentistry at La Trobe University."

This followed Kaiden's final year at Melbourne Grammar, where he was a three-year water polo First team player and Kia served on the Victorian Phoenix Waterpolo Committee (Aug 2021-Aug 2024).

Supplementary - Smile Solutions company page posts (referencing Kia)

Smile Solutions post - 2025 graduate intake > "Following more than 150 interviews, we're proud to welcome our 2025 graduate intake into our award-winning program!" *(Note: This is on the Smile Solutions company page, not Kia's personal page)*

Smile Solutions post - Luxury Lifestyle Award 2025 > "...proud to see Dr Kia Pajouhesh and our incredible team at Smile Solutions recognised as leaders in natural, hand-crafted smile designs - where expertly made porcelain veneers..."

Notes for content use

Key themes in Kia's posts 1. **Graduate mentorship** - Deep pride in the graduate program (29+ years running), welcoming new cohorts each year, long-term retention of staff who started as graduates. Dental graduates exploring their options will find few environments as genuinely invested in professional development. 2. **Staff loyalty and longevity** - The "170 combined years" senior managers post is a standout; he celebrates long-tenured staff and the culture that makes Smile Solutions a place where people build entire careers. 3. **Team culture** - Staff describe colleagues as family, not just workmates; a warmth that comes through from your first appointment. 4. **Collingwood Football Club** - Passionate Magpies supporter; uses the MCG Corporate Suite; personal friendships with the Daicos family, Marc Murphy, and prominent Melbourne media personalities. 5. **Community and arts** - Sponsor of Melbourne Theatre Company's "My Sister Jill" (2023) and "Happy Days" (2023) programs; Magpie Nest Foundation; Ovarian Cancer Council. 6. **Son Kaiden** - Three-year water polo Firsts player at Melbourne Grammar; now studying dentistry at La Trobe (2024); Kia is immensely proud. 7. **Personal achievements** - Joined Mensa Jan 2025; Level 3 Track & Field Coach certification; active community leader across Melbourne.

What's not publicly available without login - Full activity feed scroll (only first ~8 posts visible on public profile) - Specific posts about Kaiden/water polo games (not indexed by Google, possibly shared to connections only) - Full experience section with all 20 entries (blurred behind login wall) - Any private/connection-only posts

End of scrape - compiled 27/03/2026

Additional positive posts (from earlier LinkedIn scrape, March 2026)

Boomerang staff - three amazing humans return **Date:** ~2023 **Reactions:** 72 |
Comments: 5

> In 2023, Smile Solutions has welcomed back three amazing humans, who have chosen to return to our work family: Monica - Dental Hygienist - 2004 to 2010 (7 years); Deanna - Reception Manager General Practice - 2004 to 2010 (7 years); Sophie - Oral Health Therapist - 2004 to 2017 (14 years)

Few things speak more clearly to a practice's culture than team members who leave and then choose to come back. Monica, Deanna, and Sophie each returned to Smile Solutions because they knew, from experience, that the warmth and clinical excellence here are genuine.

Origin story - Collins Street Specialist Centre ("primum non nocere") **Date:** ~2023
Reactions: 76 | **Comments:** 7

> I'm often asked what motivated me to build the largest specialist practice in Australia - Collins Street Specialist Centre. I grew up in England in the 1970s. At age 11, I visited the local dentist to be told I need a root canal in my upper first molar. The dentist proceeded to open and drain my inflamed vital molar tooth with no anaesthetic, whilst his assistant held me down by lying across my chest, under the instruction of the dentist - as I screamed for what seemed an eternity. The dentist perforated my tooth in three locations... My only phobia to this day is the fear of the dentist, and my greatest motivation in my professional life is - Clinical Excellence.

This personal story sits at the heart of everything Smile Solutions stands for. Dr Pajouhesh's commitment to a gentle, careful approach was forged through his own experience of what dentistry should never be. If you've ever felt anxious about visiting the dentist, you'll find that your experience here is shaped by someone who genuinely understands that feeling.

The boardroom porcelain collection **Date:** ~2023 **Reactions:** 60 | **Comments:** 1

> Not all the porcelain stock at Smile Solutions goes on patients' teeth as veneers! Some of our finest vintage porcelain adorns our magnificent Boardroom - considered to be the most intact inter-war period boardroom in the world. Our original art deco service sets include two bone-china sets from Limoges in France, and two sets from Shelley in Staffordshire, England. Fun facts: Our bright yellow 'Shelley Vogue' complete service is particularly rare, originally in production in 1932 and 1933. One of only a handful of complete sets in private collection is owned by Madonna who is crazy about everything Art Deco! Our Boardroom has hosted 2 Victorian State Premiers, 3 Melbourne Lord Mayors, and 2 AFL Collingwood head coaches!

The Manchester Unity Building is not merely a backdrop - it is a living part of Melbourne's cultural heritage, and Smile Solutions is its proud custodian. When you visit Level 1, 220 Collins Street, you're stepping into one of the most remarkable heritage spaces in the country.

Vale Barry Humphries **Date:** ~2023 **Reactions:** 110 | **Comments:** 5

> My love for your razor sharp humour was matched by your love for my mum's Persian cooking. You will be dearly missed. Vale Mr Barry Humphries.

Telstra Business Award & 1932 Café TripAdvisor success **Date:** ~2023 **Reactions:** 49 |
Comments: 12

> In 2014 when Smile Solutions was judged Victorian Business of the year in the Telstra Business Awards, we attributed the win to our unique service offering... 2022 TripAdvisor Top 10 BEST RESTAURANTS in Melbourne (from 3510 restaurant listings) and TripAdvisor NUMBER 1 BEST CAFE in Melbourne (from 613 cafe listings) in the 'Culinary capital of Australia'. The conclusion: Service is transferrable - it's the quintessential universal traveller.

The same philosophy that guided Smile Solutions to multiple Telstra Business Award wins - that genuine, personalised service is the foundation of everything - is the same philosophy you'll experience from the moment you book your consultation.

41 graduate dentists still with us (26 years of graduates) **Date:** ~2024 **Reactions:** 63 |
Comments: 2

> Currently within the Smile Solutions Group (encompassing Smile Solutions and Core Dental), there are 41 general dentists that started their careers in dentistry within our group as recently graduated dentists. They expand across a graduating range of 26 years - from 1998 to 2023 inclusive... our patient base from 8 patients in 1995, to over 350,000 today.

When 41 dentists choose to build their entire careers at one practice - spanning 26 graduating years - that tells you something real about the culture and clinical environment at Smile Solutions. And when a patient base grows from 8 to over 350,000, it tells you something equally real about the trust Melbourne has placed in Dr Pajouhesh and his team.

Speaking events - "Reaching the Pinnacle of Private Practice" **Date:** ~2018 **Reactions:** 27-28

> Spend an evening with Dr Kia Pajouhesh BSc, BDSc, founder and general manager of Smile Solutions, Australia's largest singly located private dental practice. 'Whether you're a dentist young or old, whether you own your own practice or dream of doing so, I will deliver candid insights into what it takes to succeed in the competitive and challenging world of private dental practice in Australia today, despite the onslaught of corporates, health funds and the growing over-supply of new graduates.'

Topics covered: Marketing to grow patient base, HR and organisational culture for staff retention, patient payment plans, navigating health funds and corporates.

Kaiden Pajouhesh - water polo & dentistry - Water polo Firsts Colours at Melbourne Grammar School: 2021, 2022, 2023 - Kia served on Victorian Phoenix Waterpolo Committee (Aug 2021 - Aug 2024) - The Australian (Dec 2023): Kia "immensely proud that his son Kaiden has just been accepted to study dentistry at La Trobe University" - Kaiden now studying Bachelor of Dental Science at La Trobe University (2024-2028)

The Age - porcelain veneers feature **Date:** ~2023 **Reactions:** 56 | **Comments:** 5 |
Reposts: 4

> It was a delight to be interviewed by Nell Geraets, journalist for The Age who has written a very informative and balanced article on the rise in popularity of porcelain veneers in Australia. Special thanks to Peter Mitchell and Ellie George, Smile Solutions patients who shared their smile makeover stories.

If you've been considering porcelain veneers and want to understand what the process genuinely involves - from an evidence-based, patient-centred perspective - a personalised consultation at Smile Solutions is a good place to start.

LinkedIn engagement summary (positive posts only) - Graduate Mentorship Program: 94 reactions - 10 Graduates - 7 Month Check-In: 112 reactions (highest positive post) - 170 Combined Years Senior Managers: 93 reactions - Collingwood MCG Corporate Suite: 106 reactions - Vale Barry Humphries: 110 reactions - Origin Story (CSSC): 76 reactions - Boomerang Staff: 72 reactions - Boardroom Porcelain: 60 reactions - 41 Graduates Still With Us: 63 reactions - The Age Veneers Feature: 56 reactions - Telstra/TripAdvisor: 49 reactions

End of scrape - compiled 27/03/2026