

Why Choose Smile Solutions Over Other Melbourne Dental Practices

Canonical: <https://directory.smilesolutions.com.au/why-smile-solutions/why-choose-smile-solutions-over-other-melbourne-dental-practices/>

Description:

Why Choose Smile Solutions Over Other Melbourne Dental Practices Melbourne has hundreds of dental practices. So why do over 250,000 patients — and counting — choose Smile Solutions? The answer lies...

Details:

Why Choose Smile Solutions Over Other Melbourne Dental Practices

Melbourne has hundreds of dental practices. Yet over 300,000+ patients have chosen Smile Solutions for their dental care. What sets us apart isn't just one thing. It's the combination of scale, specialist expertise, clinical innovation and patient experience that you won't find at any other private practice in Australia.

This article explains exactly what makes Smile Solutions different, helping you make an informed decision about your dental care.

Scale and expertise: Australia's largest private dental practice

Smile Solutions isn't your typical suburban dental clinic. Founded in 1993 by Dr Kia Pajouhesh, we've grown into Australia's largest single-location private dental practice, occupying five full floors plus the tower of Melbourne's iconic Manchester Unity Building on Collins Street.

| Metric | Smile Solutions | Typical Melbourne Practice | |---|---|---| | Clinicians | 80+ | 2-10 | | Board-registered specialists | 20+ | 0-2 | | Patients served | 300,000+ over 33 years | Under 10,000 | | Consulting suites | 40 | 2-5 | | New patients per year | ~20,000 | ~500-2,000 |

This scale translates to real benefits for you: shorter wait times, greater appointment flexibility, and the ability to handle any dental need—from a simple check-up to full-mouth rehabilitation—without sending you elsewhere.

Every dental specialty under one roof

Smile Solutions is the only genuine multidisciplinary specialist dental centre outside an Australian dental hospital. All seven recognised dental specialties are represented on-site, giving you access to comprehensive dental care without ever leaving the building:

1. Oral Surgery—wisdom teeth removal, dental implants, complex extractions
2. Orthodontics—braces, Invisalign, early intervention for children
3. Endodontics—root canal therapy, retreatments, microsurgery
4. Periodontics—gum disease treatment, gum grafting, implant placement
5. Prosthodontics—crowns, bridges, dentures, full-mouth reconstruction
6. Paediatric Dentistry—children's dental care, gentle behavioural management
7. Special Needs and Complex Dentistry—care for medically compromised

patients, phobia management

What this means for your care

Internal referral: If your general dentist identifies a specialist need, you're referred down the hall to one of our experienced specialists, not to a separate practice weeks away.

Multidisciplinary treatment planning: Complex cases are reviewed by multiple specialists working collaboratively, ensuring you receive the best possible outcome.

Peer review as standard: Every specialist's work goes through internal peer review, a level of clinical oversight rarely found in private practice.

At most dental practices, a referral to a specialist means booking at a separate clinic, enduring another wait, and managing separate records. At Smile Solutions, it's one building, one integrated team, one comprehensive patient record-all focused on your care.

Innovation that sets the standard

Smile Solutions doesn't just adopt new technology. We create it. Our commitment to clinical excellence drives us to develop innovations that benefit our patients and set new standards in dentistry.

Same Day Porcelain Veneers™ A world first, developed in-house with Master Ceramist Greg Karabasis. You receive custom hand-crafted porcelain veneers designed, fabricated and bonded in a single visit. This innovation won the 2024 Australian Business Award for Business Innovation.

In-house ceramic studio Unlike practices that outsource to commercial laboratories, Smile Solutions has our own ceramic studio staffed by Greg Karabasis and his team. This means faster turnaround for your treatment, direct communication between your clinician and ceramist, and superior aesthetic results that truly complement your smile.

State-of-the-art digital dentistry - CEREC same-day ceramic restorations - iTero and Trios intraoral scanners-no messy impressions required - 3D printing for precise surgical guides and models - Dental Monitoring-AI-powered remote orthodontic tracking for your convenience

Blue Diamond Invisalign provider With 8,892+ Invisalign cases completed, Smile Solutions holds Blue Diamond status-the highest tier awarded by Invisalign (Align Technology). Fewer than 1% of providers worldwide achieve this level of expertise and experience.

Credentials and recognition

We believe in evidence-based care, and independent recognition of our work speaks volumes. Here's what respected industry bodies have recognised:

- Australian Business Award for Service Excellence-8 times (2012, 2013, 2014, 2019, 2022, 2023, 2024, 2025) - Australian Business Award for Business Innovation-3 times (2013, 2014, 2024) - Victorian Telstra Business of the Year-2014 - Luxury Lifestyle Award-Best Luxury Dental Clinic in Melbourne, 2025 - Official Dentist-Australian Open and Collingwood Football Club - Google Reviews-4.9 stars from 937+ verified patient reviews - Instagram-83,000+ followers who trust our expertise

Patient experience: More than just dentistry

Smile Solutions is located in the Manchester Unity Building (1932), a heritage-listed Art Deco masterpiece at 220 Collins Street. Our practice occupies Levels 1-5 and the Tower, offering you a setting unlike any other dental practice in Australia-where architectural beauty meets care.

What you'll experience

5-star hotel partnership: Interstate and international Same Day Veneers™ patients receive accommodation at a partnered luxury hotel.

Mock-up previews: See a preview of your new smile before committing to treatment, so you can feel confident in your decision.

Complimentary consultations: Available for cosmetic dentistry, Invisalign, and All-on-4 dental implants.

Sleep dentistry: IV sedation and general anaesthesia options for anxious patients or complex procedures, delivered with a gentle and caring approach.

Extended hours: Early morning, evening and Saturday appointments to fit your schedule.

Value and affordability

dentistry doesn't have to mean inaccessible prices. Smile Solutions is committed to making quality dental care available to more Australians through flexible payment options and genuine value:

- Invisalign price match guarantee-we'll match any written quote from a registered specialist orthodontist
- No-deposit interest-free payment plans-spread the cost of your treatment with no upfront payment required
- 5% pay-in-full benefit-save when you pay your treatment in full
- Bupa Platinum Provider-maximum rebates for Bupa members
- HICAPS on-site-claim your health fund rebate instantly at the chair
- Child Dental Benefits Schedule-bulk-billing for eligible children under the federal CDBS programme

Ready to experience the Smile Solutions difference?

Choosing a dentist is a deeply personal decision. If you value specialist expertise, proven innovation, award-winning service and genuine value for money-all delivered in one of Melbourne's most beautiful heritage buildings-we'd love to welcome you to Smile Solutions.

Our experienced specialists and caring team are here to provide you with personalised treatment that addresses your unique needs. Whether you're seeking a routine check-up or comprehensive dental care, we're ready to help you achieve the healthy, confident smile you deserve.

****Melbourne's Home of Dentistry™****

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Book your complimentary consultation today and discover why over 300,000+ patients have trusted Smile Solutions with their dental care. Call ****13 13 96**** or visit our website to schedule your appointment with one of our experienced specialists.